Subject to Call-in. Call-in will expire at 5pm on Thursday 3 May 2018

# WEST LINDSEY DISTRICT COUNCIL

MINUTES of the Meeting of the Concurrent Meeting of the Prosperous Communities and Corporate Policy and Resources Committees held in the Council Chamber - The Guildhall, Marshall's Yard, Gainsborough, DN21 2NA on 25 April 2018 commencing at 6.32 pm.

Present: Councillor Jeff Summers (Chairman)

Councillor Mrs Sheila Bibb (Vice-Chairman)

Councillor Mrs Gillian Bardsley

Councillor Owen Bierley
Councillor Matthew Boles
Councillor Michael Devine
Councillor Steve England
Councillor Ian Fleetwood

Councillor Paul Howitt-Cowan
Councillor Stuart Kinch

Councillor John McNeill Councillor Mrs Pat Mewis

Councillor Mrs Lesley Rollings

Councillor Trevor Young

In Attendance:

Eve Fawcett-Moralee Executive Director of Economic and Commercial Growth

Ian Knowles Executive Director of Resources and S151 Officer

Alan Robinson Strategic Lead Governance and People/Monitoring Officer

Jo Walker Growth & Regeneration Manager
Katie Coughlan Senior Democratic & Civic Officer
James Welbourn Democratic and Civic Officer

**Apologies:** Councillor David Cotton

Councillor Mrs Maureen Palmer

**Membership:** There were no substitutes appointed for the meeting.

### 6 CHAIRMAN'S WELCOME

The Chairman welcomed all those present to the second concurrent meeting of the Prosperous Communities Committee and Corporate Policy and Resources Committee.

# 7 MEMBERS' DECLARATIONS OF INTERESTS

There were no declarations of interest made at this stage.

Subject to Call-in. Call-in will expire at 5pm on Thursday 3 May 2018

### 8 PROCEDURE

In light that the Committees were running in a concurrent format for the evening, the Chairman briefly summarised the procedure which had been adopted and which was attached to the agenda, making particular reference to the way in which votes would be cast.

**RESOLVED** that the Procedure be noted.

### 9 MINUTES OF THE PREVIOUS MEETING

(a) Concurrent Meeting of the Prosperous Communities Committee and Corporate Policy and Resources Committee— 6 February 2018

**RESOLVED** that the Minutes of the Concurrent Meeting of the Prosperous Communities Committee and Corporate Policy and Resources Committee held on 6 February 2018 be confirmed and signed as a correct record.

# 10 EXCLUSION OF THE PUBLIC AND PRESS

**RESOLVED** that under Section 100 (A)(4) of the Local Government Act 1972, the public and press be excluded from the meeting for the following item of business on the grounds that it involves the likely disclosure of exempt information as defined in paragraph 3 of Part 1 of Schedule 12A of the Act.

# 11 PROCUREMENT OF A DEVELOPMENT PARTNER FOR WEST LINDSEY DISTRICT COUNCIL: FINAL TENDER

Members gave consideration to a report which provided details of the bids received at the "Invite to Submit Final Tender" (ISFT) stage of the process, and of the evaluation process.

The report further sought authorisation from Members, for Officers to notify bidders of the outcome of the procurement process, and following the required 10 day standstill period, to enter into a binding agreement with the successful bidder for the delivery of the project.

The Executive Director of Commercial and Economic Growth addressed Committee and in doing so advised the following: -

- The Council had received compliant bids from both Participants at ISFT.
- Members had at their previous meeting on 6 February 2018 received full presentations on the contents of both bids together with an explanation of how both bids complied with the Council's brief, when considering the ISDS stage of the process.
- Participants had been required to not depart from their ISDS responses at Final Tender stage, but had been requested to review, optimise and re-submit their financial solution.
- The ISFT submissions had now been evaluated and a high level comparison was set

Subject to Call-in. Call-in will expire at 5pm on Thursday 3 May 2018

out in Table 1 of the report, together with the respective final scores for each submission

- For the avoidance of the doubt the sites and proposals which would be included at Phase 1 of the Project were outlined clearly to Members. Full information in respect of this was contained at Section 3 of the report and in table 5. It was indicated that the Executive Director of Resources would address the Committee later to advise on the funding which would be required.
- Confirmation of the sites / projects previously considered for potential inclusion in Phase 1, but not now going forward was also provided to Members and the reasons for this explained.
- Recommendation 5 related to the working up of detailed proposals for sites to be taken forward as part of Phase 2. The proposed governance arrangements, for achieving such were set out in figure 1 of the report. There was a commitment to appraise, via "agreed viability test" by October a number of further sites and these were again outlined clearly to Members.

In concluding her presentation the Executive Director of Commercial and Economic Growth, outlined to Members the next stages of the process and an indicative timeline should Members be minded to approve the proposals put forward for consideration.

The Executive Director of Resources then addressed Committee and firstly thanked all Officers involved for their work on the Project. For the avoidance of doubt, he provided Members with further clarification on: -

- the funding from the Council which would need to be released for Phase 1 schemes and how this would be used if Members agreed the proposals
- the potential financing options which would be considered within the delegation afforded (if agreed)
- the level of capped returns being offered; and
- the proposed terms of any financing arrangements

Debate ensued and Members asked a number of pertinent questions and sought assurance on a number of matters. In response Officers advised the leasing arrangements being proposed included no break clauses and as such the potential risks identified by Members had been mitigated or transferred as far as practicable.

The Council would be the custodian of the development and there would be no day to day involvement at a management level, from the successful bidder. However they would be answerable to the Authority for the duration of the Partnership

In response to Members comments, the various initiatives underway to support the town centre were outlined to the Committee, together with details of ongoing negotiations relevant to the town centre but outside of the proposals presented for consideration.

It was confirmed key green spaces would be enhanced not developed and the agreed proposal would need to enhance and enrich the heritage element of Gainsborough.

Members were again reassured that if as a result of the negotiations the agreement materially changed from the proposal in table 5 a further report would be presented to the

Subject to Call-in. Call-in will expire at 5pm on Thursday 3 May 2018

Committee for a decision.

It was proposed and seconded that a minor amendment be made to recommendation 1 for the Prosperous Communities Committee.

Having being moved and seconded the Prosperous Communities Committee's recommendation as amended was put to the vote.

Following an alphabetical roll call, with a total of 8 votes cast in favour and 2 abstentions it was: -

**RESOLVED** that recommendation 1, relevant to the Prosperous Communities Committee, as detailed within the report, and amended through the course of the debate be approved.

In light of the information provided by Officers, a revision to recommendation 4, relevant to the Corporate Policy and Resources Committee and as detailed within the report, was proposed by Chairman, which included the addition of consultation with relevant Policy Committee Chairmen and further clarification regarding the level of funds being committed, including the establishment of a capital budget and a drawn down from the Investment for Growth Earmarked reserve"

The proposed amendment was duly seconded and on having been put to the vote was accepted.

The recommendations for the Corporate Policy and Resources Committee, as amended above were then moved, seconded and put to the vote en-bloc.

Again following an alphabetical roll call, with a total of 9 votes cast in favour and 1 abstention it was

**RESOLVED** that recommendations 2-5, relevant to the Corporate Policy and Resources Committee, as detailed within the report, and amended through the course of the debate be approved.

Members thanked Officers for the work to date in delivering the Project.

The meeting concluded at 7.09 pm.

Chairman